

If you are in the IT services business, chances are that IT Security management will be a top concern for both you and your customers.



### Who are we?

Cloud 24x7 is a strategic partner to IT solution providers, MSPs & MSSPs in providing IT Security management as a managed service. With many years of combined experience in the security industry, Our team of highly qualified security specialists ensures that your customers' IT systems are fully protected, monitored and updated with the latest quality standards & compliances.

"Our mission is to deliver best-in-class IT security management for our strategic partners & their customers, 24x7."

#### **Our Team**

Our team of cyber-security experts have years of hands-on experience on latest security trends & technologies. Our team members have certification & accreditation with all major security vendors including Fortinet, Sonicwall, Palo Alto Networks, Watchguard, Sophos, Cyberoam and many more.

Customer Service, responsiveness & accountability are the fundamental values our company team members rely on. We pride ourselves on our ability to address any IT security challenge quickly & effectively. Our processes are strictly KPI & SLA driven to ensure that you receive timely & effective support for your customers' critical infrastructure.

# Our Infrastructure

We have invested in state of the art remote monitoring platforms at our Security Operations Centre (SOC) that allows us to proactively watch for problems and issues on your customer's network. We can remotely perform necessary system updates, minimizing outages and downtime.

We keep applications up to date with the latest patches and software updates. With our advanced monitoring capabilities, our certified engineers are immediately alerted when any problem arises or security breach has occurred.



# **Our Professional Service Offerings**

Our comprehensive service portfolio covers various aspects of cyber-security which allows us to provide you with a complete, unbiased solution to your requirements.



**Network & Perimeter security**: Next generation firewalls, UTM, IPS, VPN, Virtual security appliances, Web & Application control/filtering etc.



**Cloud Security & consulting**: Secure cloud infrastructure, on-premise to cloud migration, minimize downtime & business continuity, disaster recovery.



**Risk & Compliance**: Vulnerability assessment, log monitoring, policy compliance & auditing, patch management, etc.

# Comprehensive Product Portfolio

#### Cloud24x7 Support:

The Support package is an entry level solution designed for our partners who want to off-load basic level routine activities such as monitoring, alerting, patch & upgrade management etc. This also includes 24×7 access to our customer support team & remote triage by vendor-accredited engineers (as agreed by SLA). Remote recovery support is included to ensure maximum business continuity of your customer sites.

#### Cloud24x7 Secure:

The Secure package is ideal in cases where you need Cloud24x7 to take on a more co-managed role. We ensure that our IT security specialists are totally integrated with your own teams in no time. Our engineers work with your team to assess IT security infrastructure of the customer, map out use cases and fine-tune policies to suit the customer's requirements and to meet compliances. All the services included in the Support package are also covered in the Secure package.

#### **Cloud24x7 Secure Plus:**

The Secure Plus is a comprehensive, pre-emptive service, enabling Cloud24x7 to take complete operational control of your customer's IT security infrastructure while delivering on committed SLA's. Cloud24x7 fully manages your security operations for you.

Our Security Operations Center (SOC) team uses most advanced SIEM solution to monitor for security events in your customer's IT environment 24x7x365 and provides our partners with incident notification, remediation guidance, and reporting. We use most secure tools to collect, analyse and store logs from your customers' networks, hosts and critical applications.

# What we do?

# Cloud 24x7 can manage all aspects of your security operations, such as:

- ✓ Pre-installation security consultancy and solution design
- ✓ Network penetration testing
- ✓ Firewall migration services
- ✓ Security patch & upgrade management
- ✓ Vulnerability assessment
- Proactive monitoring & alerting
- ✓ Threat Intelligence
- ✓ Incident response management
- ✓ Event co-relation & analysis
- ✓ Staff Augmentation Hire a Virtual Security Expert



"We can also assist at all stages, including analysis, policy creation, validation, installation, system integration, and monitoring. We can design tailor-made, bespoke solutions for your requirements. Just ask!"

## **Our Business Model**

Security is one of the fastest growing IT services segment, world-wide. With the rise of trends like cloud, BYOD, internet of things, mobile applications and more - IT security is one of the hottest topics in discussion and big concern area for most businesses.

Cloud 24x7 serves as a strategic partner to the following type of businesses:

- If you are an **IT solutions provider**, we help you open doors to the managed security business.
- If you are in the **managed services business**, and are looking to expand your security portfolio, we are the perfect strategic partner for consultation & support.
- If you are already a managed security solutions provider and are looking at alternative routes to enhance your margin and reduce capital expenditure, then you should talk to us!

We've got your back! We are **100% channel-focused** company and in no circumstances are looking to go direct to the customer. We work with our partners to protect their brand and corporate values.

# Cloud 24x7 understands your business

We have experience in helping clients & tailoring solutions to a wide range of industries. Above all, we know how to listen to you and your customers' needs – and to find a solution to best meet your requirements.

- Education
- State / Local Government
- Healthcare
- Financial Services
- Service Provider
- Technology
- Retail
- Legal
- Manufacturing

# Become a Cloud24x7 Partner. Contact us Today!

For more information you can visit our

website www.cloud24x7.us

# Why choose Cloud 24x7?

- 1) 100% IT Security We will only do IT Security
- 2) **100% Channel** We will never go direct to your customer.
- 3) **Very talented and experienced resources** Many years of vendor-side IT security experience working with thousands of partners globally.
- 4) **Customer service & support** These represent our core values & is at the heart of everything we do 24x7x365!
- 5) **Global yet local** Our operations are remote, but our local representatives are just a call away!



## **Next Steps**

Contact us now to arrange a meeting with our executives to understand your business and how we can partner with you to deliver outstanding value & margins.

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